

Business Administration Core Courses (48 - 49 units)

Lower-Division Core (21 - 22 units)	Upper-Division Core (24 units)
<i>You are responsible for meeting all prerequisites and co-requisites as stated in the class schedule. All core courses must be completed with a "C" (2.0) or better. A grade of "C-" (1.7) or lower is not a passing grade.</i>	
Once you have completed all lower division core, you may declare your concentration online. MATH 135 - Business Calculus (3) OR MATH 130 - Calculus for the Natural Sciences (4) OR MATH 150A - Calculus I (4) BUAD 201 - Business Writing (3) ACCT 201A - Financial Accounting (3) ECON 201 - Principles of Microeconomics (3) ACCT 201B - Managerial Accounting (3) ECON 202 - Principles of Macroeconomics (3) MGMT 246 - Business and Its Legal Environment (3)	You may complete your upper division core along with concentration requirements (if declared). BUAD 301 - Advanced Business Communication (3) ISDS 361A - Business Analytics I (3) MKTG 351 - Principles of Marketing (3) FIN 320 - Financial Management I (3) ISDS 361B - Business Analytics II (3) MGMT 339 - Managing Operations (3) MGMT 340 - Organizational Behavior (3) ECON 315 - Intermediate Business Microeconomics (3) OR ECON 320 - Intermediate Macroeconomic Analysis (3)
Capstone Core Course (3 units)	
You may complete your capstone course concurrently with your concentration courses if you meet the pre-requisites. COREQUISITES : ECON 315 or ECON 320, ISDS 361B PREREQUISITES: BUAD 301, FIN 320, MGMT 339, MGMT 340, ISDS 361A, MKTG 351 and all lower division business core courses completed with a grade of "C" or better MGMT 449 - Seminar in Strategic Management (3)	

Real Estate Concentration (27 units)

<i>Once you complete all lower division business core, you must declare your concentration to enroll in concentration courses and electives. Check the University Catalog for specific grade and GPA requirements. You are responsible for meeting all prerequisites and co-requisites as stated in the class schedule.</i>	
Required Courses* (9 units)	
ISDS 351 - Principles of Information Systems (3) FIN 351 - Real Estate Principles (3) FIN 352 - Real Estate Finance (3)	
Electives* (12 units) choose 4 from the list below:	
<i>Students are strongly advised to consult with a faculty member if planning to get a real estate professional license. FIN 310 may not be used to meet concentration requirements.</i>	
Fin 321 - Financial Management II (3) Fin 353 - Real Estate Valuation (3) Fin 355 - Real Estate Investment Analysis (3) Fin 400 - Property Management (3)	Fin 425 - Commercial Bank & Financial Institution Mgmt* (3) Fin 451 - Real Estate Practice (3) Fin 452 - Legal Aspects of Real Estate (3) Fin 454 - Real Estate Economics (3)
*Students who want to select FIN 425 as elective need to complete FIN 321 as a Corequisite	
Approved Business Practicum Requirement (3 units)	
<i>There are three Practicum pathway options to choose from. The practicum may not double count with concentration or elective courses. For full details, view the Practicum Pathways website. Select one option below to fulfill your Practicum requirement:</i> 1) Experiential Learning course - Select ONE course from the approved list below: FIN 355 (F24), 400 (F24) 2) Academic Internship - view the FIN 495 information card 3) BUAD 300 - Professional and Career Development - <i>Note: BUAD 300 is only open to students with projected sophomore or Junior standing. Transfer students choosing this option should take BUAD 300 in their first semester</i>	
Global Business Requirement (3 units)	
Complete one three-unit course in the area of Global Business. The course must be selected from the list of approved Global Business courses and may not be a course in your concentration. Underlined courses in economics may double count to fulfill GE Area D.3 requirement. APPROVED COURSES: <u>ECON 330, 332, 333, 334, 335, 336</u>, MGMT 350, MKTG 445, 475	

**Pre-business, pre-international business, pre-economic or undeclared students are restricted from enrolling in these courses. Consult the California State University, Fullerton Catalog for a full statement of all requirements and regulations. This handout is just a brief summary printed for your convenience.*



Four-Year Roadmap for Bachelor of Arts in Business Administration

Real Estate Concentration

Catalog Year 2025 - 2026

Bolded courses should be prioritized and completed in the order listed. You must meet all pre- and co-requisites. Be sure to read any Advising Notes for each year. Students must earn a minimum of 120 units (see your TDA for earned units total).

Year 1

Semester 1		Semester 2	
Course	Units	Course	Units
☐ GE area 1A: ENGL 101	3	☐ GE area 1B	3
☐ GE area 2A: Pre-requisite to MATH 135	4-5	☐ GE area 2A: MATH 135 <u>or</u> 130 or 150A	3-4
☐ GE area 3A	3	☐ GE area 1C	3
☐ GE area 3B	3	☐ GE area 5A	3
☐ GE area 6	3	☐ POSC 100	3

Advising Notes

✓ View your Math and English placements in your Student Homepage

✓ GE areas 1A, 1B, 1C & your math requirement should be completed by the end of your first year

✓ If you have AP credit for any course, substitute it with a course from the following semester

Year 2

Semester 3		Semester 4	
Course	Units	Course	Units
☐ ACCT 201A	3	☐ ACCT 201B	3
☐ GE area 4A: ECON 201	3	☐ ECON 202	3
☐ BUAD 201	3	☐ MGMT 246	3
☐ GE area 5B + GE area 5C	3+1	☐ GE are 3U/Z	3
☐ GE area 4B	3	☐ GE area 4U*	3

Advising Notes

✓ Conditionally declare your concentration when in progress of the last lower-division business core course(s)

Year 3 (ADT Transfer Students Begin Here)

Semester 5		Semester 6	
Course	Units	Course	Units
☐ BUAD 301	3	☐ FIN 352	3
☐ GE area 2U5U: ISDS 361A	3	☐ Real Estate Elective	3
☐ FIN 320	3	☐ ISDS 361B	3
☐ FIN 351	3	☐ Business Practicum*	3
☐ MKTG 351	3	☐ MGMT 339	3

✓ Co-requisites: BUAD 301 and ISDS 361A must be taken together

✓ View the Practicum Pathways website for details on each of the Practicum options

Year 4

Semester 7		Semester 8	
Course	Units	Course	Units
☐ ECON 315 <u>or</u> 320	3	☐ MGMT 449	3
☐ MGMT 340	3	☐ Real Estate Elective	3
☐ Real Estate Elective	3	☐ Real Estate Elective	3
☐ ISDS 351	3	☐ Global Business*	3
☐ Elective to reach 120 units	3	☐ Elective to reach 120 units	3

Advising Notes

✓ All lower and upper division business core courses must be completed with "C" or better prior

✓ A course of your choice that counts towards your total credit requirements but is not tied to your major or general education requirements. Use this to explore other subjects or pursue personal interests

✓ * You can double-count your Global Business Requirement with GE area 4U if you choose one course from ECON 330, 332 - 336. Please note that ECON 201 and ECON 202 are prerequisites for these courses. If you do choose to double-count, you may need to complete an elective to reach 120 units