

# Major Requirements for the Bachelor of Arts in Business Administration Marketing and Information Systems Concentration Catalog Year 2023 - 2024

Business Administration Core Courses (48 - 49 units)				
Lower-Division Core (21 - 22 units)	Upper-Division Core (24 units)			
You are responsible for meeting all prerequisites and co-requisites as stated in the class schedule. All core courses must be completed with a better. A grade of "C-" (1.7) or lower is not a passing grade.				
Once you have completed all lower division core, you may declare your concentration online.	You may complete your upper division core along with concentration requirements (if declared).			
MATH 135 - Business Calculus (3)	BUAD 301 - Advanced Business Communication (3)			
<b>OR</b> MATH 130 - Calculus for the Natural Sciences (4)	ISDS 361A - Business Analytics I (3)			
<b>OR</b> MATH 150A - Calculus I (4)	MKTG 351 - Principles of Marketing (3)			
BUAD 201 - Business Writing (3)	FIN 320 - Financial Management I (3)			
ACCT 201A - Financial Accounting (3)	ISDS 361B - Business Analytics II (3)			
ECON 201 - Principles of Microeconomics (3)	MGMT 339 - Managing Operations (3)			
ACCT 201B - Managerial Accounting (3)	MGMT 340 - Organizational Behavior (3)			
ECON 202 - Principles of Macroeconomics (3)	ECON 315 - Intermediate Business Microeconomics (3)			
MGMT 246 - Business and Its Legal Environment (3)	OR ECON 320 - Intermediate Macroeconomic Analysis (3)			

# **Capstone Core Course (3 units)**

You may complete your capstone course concurrently with your concentration courses if you meet the pre-requisites.

PREREQUISITES: BUAD 301 and all upper and lower division business core courses completed with a grade of "C" or better

MGMT 449 - Seminar in Strategic Management (3)

# Marketing and Information Systems Concentration (33 units)

Once you complete all lower division business core, you must declare your concentration to enroll in concentration courses and electives.

Check the University Catalog for specific grade and GPA requirements. You are responsible for meeting all prerequisites and co-requisites as stated in the class schedule.

Required Courses* (21 units)						
ISDS 351 - Principles of Information Systems (3) ISDS 402 - Database Managment Systems (3) ISDS 406 - Systems Analysis & Design (3) ISDS 415 - Principles of Business Intelligence (3)			MKTG 379 - M	MKTG 353 - Marketing Information Technology (3) MKTG 379 - Marketing Research Methods (3) MKTG 489 - Developing Marketing Strategies (3)		
ISDS Elective* (3 units) choose 1 from the list below:			MKTG Elect	tive* (3 units) choo	se 1 from the	list below:
ISDS/MKTG 443	ISDS 474	ISDS 477	MKTG 425	ISDS/MKTG 443	MKTG 455	MKTG 465

Note: ISDS/MKTG 443 can be used for either an ISDS elective or MKTG elective, but not both.

# Approved Business Practicum Requirement (3 units)

There are three Practicum pathway options to choose from. The practicum may **not** double count with concentration or elective courses. For full details, view the Practicum Pathways website. **Select one** to fulfill your Practicum requirement:

- 1) Experiential Learning course view the Practicum Pathways website for an approved list
- 2) Academic Internship view the FIN 495 information card
- **3) BUAD 300 Professional and Career Development** Note: BUAD 300 is only open to students with projected sophomore or Junior standing. Transfer students choosing this option should take BUAD 300 in their first semester

# **Global Business Requirement (3 units)**

Complete **one** three-unit course in the area of Global Business. The course must be selected from the list of approved Global Business courses and may not be a course in your concentration. Underlined courses in economics may double count to fulfill GE Area D.3 requirement.

APPROVED COURSES: ECON 330, 332, 333, 334, 335, 336, FIN 370, FIN 371, FIN 375, MGMT 350

\*Pre-business, pre-international business, pre-economic or undeclared students are restricted from enrolling in these courses. Consult the California State University, Fullerton Catalog for a full statement of all requirements and regulations. This handout is just a brief summary printed for your convenience.

# Four-Year Roadmap for Bachelor of Arts in Business Administration **Marketing and Information Systems Concentration Catalog Year 2023 - 2024**

**Bolded** courses should be prioritized and completed in the order listed. You must meet all pre- and co-requisites. Be sure to read any Advising Notes for each year. Students must earn a minimum of 120 units (see your TDA for earned units total)

Year 1					
Semester 1		Semester 2			
Course	Units	Course Ur			
GE area A.2: ENGL 101	3	☐ GE area A.1	3		
☐ GE area B.4: Pre-requisite to	4-5	☐ GE area B.4: MATH 135 <u>or</u> 130	3-4		
MATH 135		<u>or</u> 150A			
☐ GE area C.1	3	☐ GE area A.3	3		
☐ GE area C.2	3	☐ GE area B.1	3		
☐ GE area F	3	POSC 100	3		

Advi	sing	Notes

✓ View your Math and English placements in your

with a course from the following semester

✓ GE areas A.1, A.2, A.3, & your math requirement should be completed by the end of your first year

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✓	If you have AP credit for any course, substitute it	

# Year 3 (ADT Transfer Students Begin Here)

Selliestel S				
	Course	Units		
	BUAD 301	3		
	GE area B.5: ISDS 361A	3		
	MKTG 351	3		
	FIN 320	3		
	ISDS 351	3		

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Jemester 5				
	Course	Units		
	ISDS 402	3		
	MKTG 353	3		
	ISDS 361B	3		
	MGMT 339	3		
	Business Practicum	3		

Semester 6

### **Advising Notes**

✓ View the Practicum Pathways website for details on each of the Practicum options

Year 2						
Semester 3		_	Semester 4			
Course	Units		Course			
☐ ACCT 201A	3			ACCT 201B	3	
☐ GE area D.1: ECON 201	3			ECON 202	3	
□ BUAD 201	3			MGMT 246	3	
☐ GE area B.2 + GE area B.3	3			GE area E	3	
☐ GE area D.2	3			GE area C.3/Z	3	
Advising Notes						

## <u>Advising Notes</u>

✓ Conditionally declare your concentration when in progress of the last lower-division business core course(s)

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 Semester 7		
Course	Units	
ECON 315 <u>or</u> 320	3	
MGMT 340	3	
MKTG 379	3	
Marketing Elective	3	
ISDS 406	3	

	Semester 8						
ts		Course	Units				
		MGMT 449	3				
		MGMT 489	3				
		Information Systems Elective	3				
		ISDS 415	3				
		Global Business*	3				
_		GE area D.3	3				

### **Advising Notes**

- ✓ All lower and upper division business core courses must be completed with "C" or better prior to MGMT 449
- ✓ MKTG 353 and MKTG 379 must be completed before MKTG 489
- ★ You can double-count your Global Business Requirement with GE area D.3 if you choose one course from ECON 330, 332 - 336.