



## Outside Sales Representative

### DESCRIPTION

PAYDAY has rapidly become one of the largest Southern California based payroll and business services companies. We are a stable, reputable company, and have served our clients for over 15 years. Our tremendous growth and success is mainly attributed to our dedication to client satisfaction. We provide our clients with innovative solutions for their individual business needs by combining best in class technology with excellent dedicated customer service.

We are currently seeking motivated, aggressive and competitive Outside Sales Representatives to join our team. This is a perfect opportunity to get into sales!

As an Outside Sales Representative, you will be selling the most advanced payroll, human resource, and time and attendance solutions in the market place to small and medium sized businesses in the Southern California area. You will be prospecting businesses and speaking with decision makers face to face or via phone. In addition, you will network and develop partnerships to further increase business. We will provide you with comprehensive training and on-going support.

### REQUIREMENTS

- Bachelor's degree or equivalent combination of education and experience
- Extremely motivated
- Driven by competition
- Able to handle rejection
- 1 year basic sales experience in any commission-driven environment (retail, telecommunications, etc.)
- Able to communicate effectively
- Working knowledge of PC software, including the internet as well as Microsoft Office applications
- Must have access to reliable transportation to perform daily duties
- Clean driving record

### POSITION TYPE

Full Time

### LOCATION

Orange, California

Territories available are flexible and expandable

### WORK AUTHORIZATION

Legally authorized to work in U.S. for any employer

### COMPENSATION

Salary + bonus and uncapped commission + residual commission

Benefits, car/cell allowance and marketing expenses

### CONTACT

Jessica Liu at [jliu@paydayonesource.com](mailto:jliu@paydayonesource.com) or 714-467-3434 ext. 225