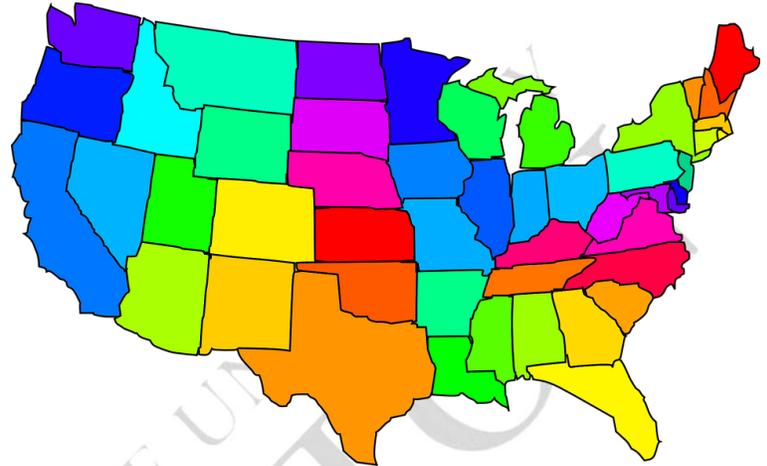


# Management - Supply Chain Management

Supply chain management involves the planning and execution of all the steps required to get a product or service to a customer. Importantly, it includes coordination and collaboration with channel partners: suppliers, intermediaries, third-party service providers, and customers. In essence, supply chain management integrates supply and demand within and across companies to create a cohesive and high-performing business model.



Many companies have experienced great success through understanding the strategic importance of developing and managing effective supply chains. Cost-leadership retail firms (e.g., Walmart) as well as tech giants (e.g., Apple and Amazon) all have excelled in supply chain management to reduce inefficiencies and enhance value to their customers and stakeholders. Supply chain management is a growing field, and the career outlook is bright. There are numerous opportunities for those who enjoy logistics and processes, have an analytical mind, and want to make an impact on the operations of a business.

Source: Cerasis, Council of Supply Chain Management Professionals, Wetfeet – Supply Chain Management, Trade Gecko, 5 O\*net Online

## Average Salary & Trajectory\*

### Entry-Level

**\$66,000** annually

Supply Chain Clerk  
Supply Chain Coordinator  
Inventory Control Analyst  
Operations Coordinator  
Logistics Analyst  
Supply Chain Consultant

### Mid-Level

**\$91,000** annually

Production Supervisor  
Supply Chain Analyst  
Operations Manager  
Sr. Supply Chain Analyst

### Senior-Level

**\$205,000** annually

Director of Supply Chain  
VP of Supply Chain  
Director of Global Sourcing  
Operations Director

## Learn More With O\*Net

Visit O\*Net Online to explore the sample roles in government economics. The database provides career exploration tools to the public at no cost and is continually updated by surveying a broad range of workers from each occupation. Learn about the knowledge, skills, tasks, and activities required for each occupation, as well as median wages and employment trends reported by the Bureau of Labor Statistics and other federal agencies.

01

Visit O\*Net Online at  
[www.onetonline.org](http://www.onetonline.org)

02

Refer to the sample job titles  
listed in the "O\*Net Keywords"  
section below

03

Enter phrase into O\*Net's  
"Occupation Search" to  
explore sample roles

### O\*Net Keywords:

Human Resources  
Employee

Compensation  
HRIS

### Roles:

HR Manager  
Training/Development Manager

HR Assistant  
HR Specialist

# Management - Supply Chain Management

## ***Skills/Experience Suggested:***

- Problem-solving skills
- Organizational and time management skills
- Critical and strategic thinking
- Effective communication and interpersonal skills
- Leadership skills
- Negotiation skills
- Strong analytical and teamwork skills

## ***Advanced Degrees:***

- MS in Supply Chain Management
- MBA in Supply Chain Management
- Doctor of Business Administration
- PhD in Supply Chain Management

## ***Professional Certifications:***

- APICS Certified Supply Chain Professional (CSCP)
- APICS Certified in Production and Inventory Management (CPIM)
- APICS Certified Fellow in Production and Inventory Management (CFPIM)
- Certified Professional in Supply Chain Management (CPSM)
- Certified Professional in Supplier Diversity (CPSD)

## ***Professional Associations:***

- Council of Supply Chain Management Professionals (CSCMP)
- American Production and Inventory Control Society (APICS)
- Institute for Supply Chain Management (ISM)

## ***Industry Research & Tools:***

- APICS.org
- SCMR.com
- CSCMP.org
- Fullerton.firsthand.co – Login with your CSUF email
- Mckinsey.com/business-functions/operations/how-we-help-clients/careers#

## ***Job & Internship Search Sites:***

- Ziprecruiter.com
- Fullerton.joinhandshake.com
- Glassdoor.com
- Indeed.com
- Internships.com
- LinkedIn.com
- Titan Connection
- Fullerton.firsthand.co
- Flexjobs.com

## ***Employers Hiring CSUF Business Graduates:***

