Management - Supply Chain Management

Supply chain management involves the planning and execution of all the steps required to get a product or service to a customer. Importantly, it includes coordination and collaboration with channel partners: suppliers, intermediaries, third party service providers, and customers. In essence, supply chain management integrates supply and demand within and across companies to create a cohesive and high-performing business model.

Many companies have experienced great success through understanding the strategic importance of developing and managing effective supply chains. Cost-leadership retail firms from Walmart to tech giants like Apple and Amazon all have excelled in supply chain management to reduce inefficiencies and enhance values to their customers and stakeholders. Supply chain management is a growing field, and the career outlook is bright. There are numerous opportunities for those who enjoy logistics and processes, have an analytical mind, and want to make an impact on the operations of a business.

Average Salary & Trajectory*

<table>
<thead>
<tr>
<th>Level</th>
<th>Entry-Level</th>
<th>Mid-Level</th>
<th>Executive-Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salary</td>
<td>$66,000</td>
<td>$105,000</td>
<td>$108,000</td>
</tr>
<tr>
<td>Description</td>
<td>Supply Chain Clerk, Supply Chain Coordinator, Supply Chain Representative, Custom Brokerage Representative</td>
<td>Transportation Manager, Supply Chain Manager, Logistics Analyst, Senior Supply Chain Specialist</td>
<td>Director of Supply Chain, VP of Supply Chain, VP of Global Sourcing, Director of Supply Chain Strategy</td>
</tr>
</tbody>
</table>

Learn More With O*Net

Visit O*Net OnLine to explore the sample roles in supply chain management. The database provides career exploration tools to the public at no cost and is continually updated by surveying a broad range of workers from each occupation. Learn about the knowledge, skills, tasks, and activities required for each occupation, as well as median wages and employment trends reported by the Bureau of Labor Statistics and other federal agencies.

01 Visit O*Net OnLine at www.onetonline.org
02 Refer to the sample job titles listed in the "O*Net Keywords" section below
03 Enter phrase into O*Net’s "Occupation Search" to explore sample roles

O*Net Keywords:
- Supply Chains
- Transportation
- Logistics
- Freight

Roles:
- Supply Chain Manager
- Transportation Manager
- Global Supply Chain Director

*Note: Salaries are highly dependent on location, company type, and candidate experience/education. For the purposes of this guide we are providing average starting salaries as determined by the National Association of Colleges and Employers (NACE), overall average salaries as determined by the U.S Bureau of Labor Statistics (BLS), as well as supplemental information found from various industry-specific sources.
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Skills/Experience Suggested:
- Problem solving skills
- Financial skills
- Organizational and time management skills
- Critical and strategic thinking
- Effective communication and interpersonal skills
- Leadership skills
- Negotiation skills

Advanced Degrees:
- Master in Supply Chain Management
- MBA in Supply Chain Management
- Doctor of Business Administration
- PhD in Supply Chain Management

Professional Certifications:
- APICS Certified Supply Chain Professional (CSCP)
- APICS Certified in Production and Inventory Management (CPIM)
- APICS Certified Fellow in Production and Inventory Management (CFPIM)
- Certified Professional in Supply Chain Management (CPSM)
- Certified Professional in Supplier Diversity (CPSD)

Professional Associations:
- Council of Supply Chain Management Professionals (CSCMP)
- American Production and Inventory Control Society (APICS)
- Institute for Supply Chain Management (ISM)

Industry Research & Tools:
- APICS.org
- Careersinsupplychain.org
- SCMR.com
- CSCMP.org
- Wetfeet.com
- Supplychainopz.com
- Vault.com—accessible through your Student Portal

Professional Search Sites:
- Careerbuilder.com
- Looksharp.com
- Monster.com
- Glassdoor.com
- Indeed.com
- Internships.com
- LinkedIn.com
- Vault.com—accessible through your Student Portal

Don’t forget to check out the list of career path advisors
business.fullerton.edu/Programs/Undergraduate/#career-path-advisors

Employers Hiring Mihaylo Graduates:

About this guide: This resource guide is intended to provide an introduction to the industry and relay a sampling of the resources available to candidates. It is by no means comprehensive, nor intended to replace individual research based on specific job targets and/or recommendations from an advisor.