ACG Cup Case Competition

CSUF Mihaylo College of Business and Economics
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About ACG

► **Association for Corporate Growth:**
  - Premier business group for M&A, private equity, professional services and corporate development community

► **ACG OC**
  - Monthly chapter and Academy meetings
  - Smaller interest groups: i.e. private equity, women in leadership, etc.

► **Membership Benefits**
  - Professional Development & Networking
  - Conferences
  - Online network
ACG Cup Case Competition

► Students present valuation, capital markets and M&A strategic advice to a panel of seasoned M&A professionals from within the local ACG community
ACG Cup Case Competition

Benefits

► Direct access and exposure to local M&A professionals and alumni
► Offers real-world deal-making experience
► Pays $200K in scholarship and awards ($20K regionally)
► Builds resumes
► Creates real-world financial experience
► Offers opportunity to work as an investment banker
► Applies classroom studies
► Hones deal-making skills
► Enhances and polishes presentation, networking and team building capabilities
ACG Cup Case Competition

Important Dates

► January 27th: Tutorial
► January 31st: Case 1 Released
► February 7th: Round 1 Competition
► February 24:
  ▪ Semi-Finals - 10 Teams
  ▪ Finals - 3 Teams
ACG CUP Case Competition
Regionally-Competing Schools

► Argyros School of Business and Economics, Chapman University
► Mihaylo College of Business and Economics, California State University Fullerton
► Graziadio School of Business and Management, Pepperdine University
► Marshall School of Business, University of Southern California
► Anderson School of Business, University of California Los Angeles
► MBA Program, Loyola Marymount University
► Paul Merage School of Business, University of California Irvine
► Rady School of Management, University of California San Diego
► San Diego State University College of Business Administration
► University of San Diego School of Business Administration
Training the Street Webinars

► Hosted by Training the Street & ACG – FREE to ACG Cup participants

► Three topics

  ▪ Discounted Cash Flows
  ▪ Leveraged Buyouts
  ▪ Merger Consequences

► Webinar Site Access Information e-mailed to Participants
Round 1: Intra-School Competition

- Teams of 2 – 4
- Access Case on Merrill Data Site one week before competition takes place
- Case includes needed research
- Each team presents for 20 minutes; provides printed presentation to judges
- Judges are Local Business Leaders and ACG members
- Winning team competes in Semi-Finals
Semi-Final/Final Competition

► New case released one week before competition
► Judges are local investment banking, private equity and valuation professionals
► 3 of the Semi-Final competitors will compete in a Final Round
► Prize money of $10K to winning team
► All teams competing in the Finals will receive monetary awards
Questions

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