2016 global net sales of $11.6 billion

DENTAL
- Only global dental distributor to general practitioners, specialists, and laboratories
- Growth Opportunities:
  - Increasing penetration with existing customers
  - Geographic expansion
  - Advancing technology solutions, including practice management
  - Greater penetration of specialty markets
  - Continued focus on large group practices
  - Digitalization of prosthetic solutions

ANIMAL HEALTH
- Only global animal health distributor
- Growth Opportunities:
  - Increasing penetration with existing customers
  - Geographic expansion
  - Advancing technology solutions, including practice management
  - Continued focus on large group practices
  - Focus on practice-building products and services

MEDICAL
- A leading U.S. distributor to primary care physicians and specialists, group practices, physician-owned labs, and ambulatory surgery centers
- Operations in certain European markets
- Growth Opportunities:
  - Increasing penetration with existing customers
  - Greater penetration of U.S. market
  - Continued focus on large group practices
  - Focus on specialty segments and solutions
  - Select international opportunities

TECHNOLOGY & VALUE-ADDED SERVICES
- A leader in practice management software solutions for Dental and Animal Health Practices
- Full-service provider of financial services
- Growth Opportunities:
  - Increasing penetration with existing customers
  - Geographic expansion
  - Ability to serve large practices
  - Continued focus on facilitating financial services for technology investments and office expansion

2016 net sales of $5.6 billion

2016 net sales of $3.3 billion

2016 net sales of $2.3 billion

2016 net sales of $426 million

#268 Fortune® 500 ranking of the largest U.S. corporations

Component of NASDAQ 100® and S&P 500® indexes

A Fortune® World’s Most Admired Company

An Ethisphere® Institute World’s Most Ethical Company

2016 Global net sales of $11.6 billion

48.0% DENTAL
28.1% ANIMAL HEALTH
20.2% MEDICAL
3.7% TECHNOLOGY & VALUE-ADDED SERVICES

www.henryschein.com
SERVING MORE THAN 1 MILLION CUSTOMERS

85 YEARS IN BUSINESS

MORE THAN 21,000 TEAM SCHEIN MEMBERS

3,800 FIELD SALES CONSULTANTS

2,200 TELESALE REPRESENTATIVES

62 DISTRIBUTION CENTERS

AVERAGE OF 174,000 CARTONS SHIPPED DAILY

99% OF ITEMS ORDERED ARE SHIPPED ON THE SAME BUSINESS DAY THE ORDER IS RECEIVED

MORE THAN 3,000 SUPPLIER PARTNERS

120,000 PRODUCTS IN STOCK

180,000 ADDITIONAL PRODUCTS AS SPECIAL-ORDER ITEMS