We’re Looking for a Lead Development Representative Intern!

Do you have what it takes to be the best of the best? Do you thrive on achieving goals? Taking on the role as an LDR Intern at Alteryx provides a compelling opportunity to begin a career in technology sales. We are seeking talented students to join our team, to help support our sales organization by identifying and developing new business.

The academic experience is a place of discovery. Beyond exams, projects, and textbooks, campus life challenges you to make the most of your potential. Alteryx can help you discover that potential. We are looking for our next generation of leaders and innovators at top universities around the world. We hire outstanding people who are passionate about using technology, place high expectations on themselves, understand the importance of flawless execution, and seek an environment where their talents can drive industry change.

We are looking for a part-time intern to work 20 hours/week. The schedule is flexible to accommodate your academic schedule.

Value of Placement
- Significant time will be spent working within Salesforce, LinkedIn and Salesloft applications.
- Interns will assist the LDR’s and their Account Executives (AEs) by strategically developing and identifying accounts that have the potential for revenue opportunities.
- Responsibilities include researching prospective clients, adding valuable data to new and existing accounts as well as acquiring high-level contacts by leveraging third-party databases and social networking sites to assist the Sales Development Team.
- Interns will also assist marketing by leveraging the phones to drive attendance to key events.

Required Skills
- Currently enrolled as a student
- Degree concentration preferred: Business Administration or Economics
- Team player with excellent oral and written communication
- Experience in demonstrating strong problem-solving skills, ability to take initiative, attention to detail, organizational and planning skills
- Adaptable to change and thrives to learn in a fast-paced sales environment
- Long term career interest in a Sales, Marketing or Sales Operational role

To apply: Visit your Titan Connection Jobs and search Lead Development Representative Intern
http://www.fullerton.edu/career/students/jobs-internships/