Seeking an Outside Sales career?

Ferguson is looking for college graduates to begin as Outside Sales Trainees in locations throughout the United States. We pride ourselves on delivering world-class customer service, and you may be an ideal candidate if:

- **You want to understand the whole business.** We take pride in investing in our associates. As a Sales Trainee, you will work from the ground-up to ensure you have a solid foundation of knowledge to excel in your outside sales career.
- **You want to build long-lasting relationships** – with customers and coworkers.
- **You value teamwork, drive, and passion.** These characteristics, found in our associates, are fundamental to the success and bottom line of our organization.
- **You want to be part of something big.** Ferguson proudly supports our communities, families, military and educational initiatives. It’s how we make a positive impact to strengthen the communities where we live and work.

**College of Ferguson:** You will begin your career in Indianapolis for 5 months alongside other trainees, where a proficient trainer will develop your skills in product and operational knowledge of Facility Supply.

Upon completing your time in the **College of Ferguson**, you will transition into a Facility Supply outside sales territory and be responsible for:

- Business Development including cold calling and prospecting
- Building relationships with key stakeholders
- Meeting sales goals

A Bachelor’s Degree OR 8 years of active military service is required. Take the first step toward your career and **Apply TODAY!**

https://ferguson.wd1.myworkdayjobs.com/Ferguson_Campus/job/Nationwide/Outside-Sales-Trainee-Program--Nationwide_26251BR-2?source=Campus_Posting

The Company is an equal opportunity employer as well as a government contractor that shall abide by the requirements of 41 CFR 60-300.5(a), which prohibits discrimination against qualified protected Veterans and the requirements of 41 CFR 60-741.5(A), which prohibits discrimination against qualified individuals on the basis of disability.